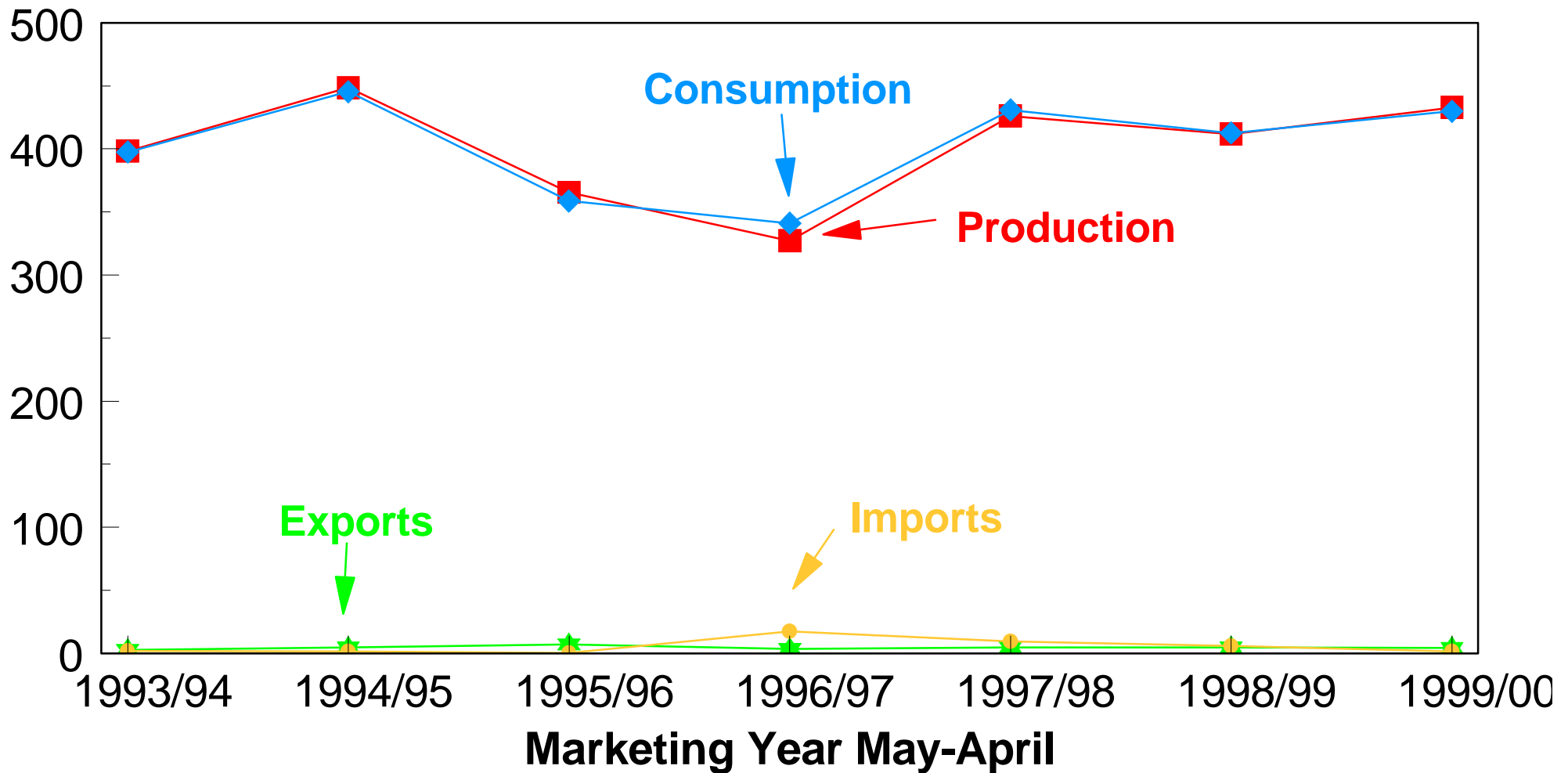


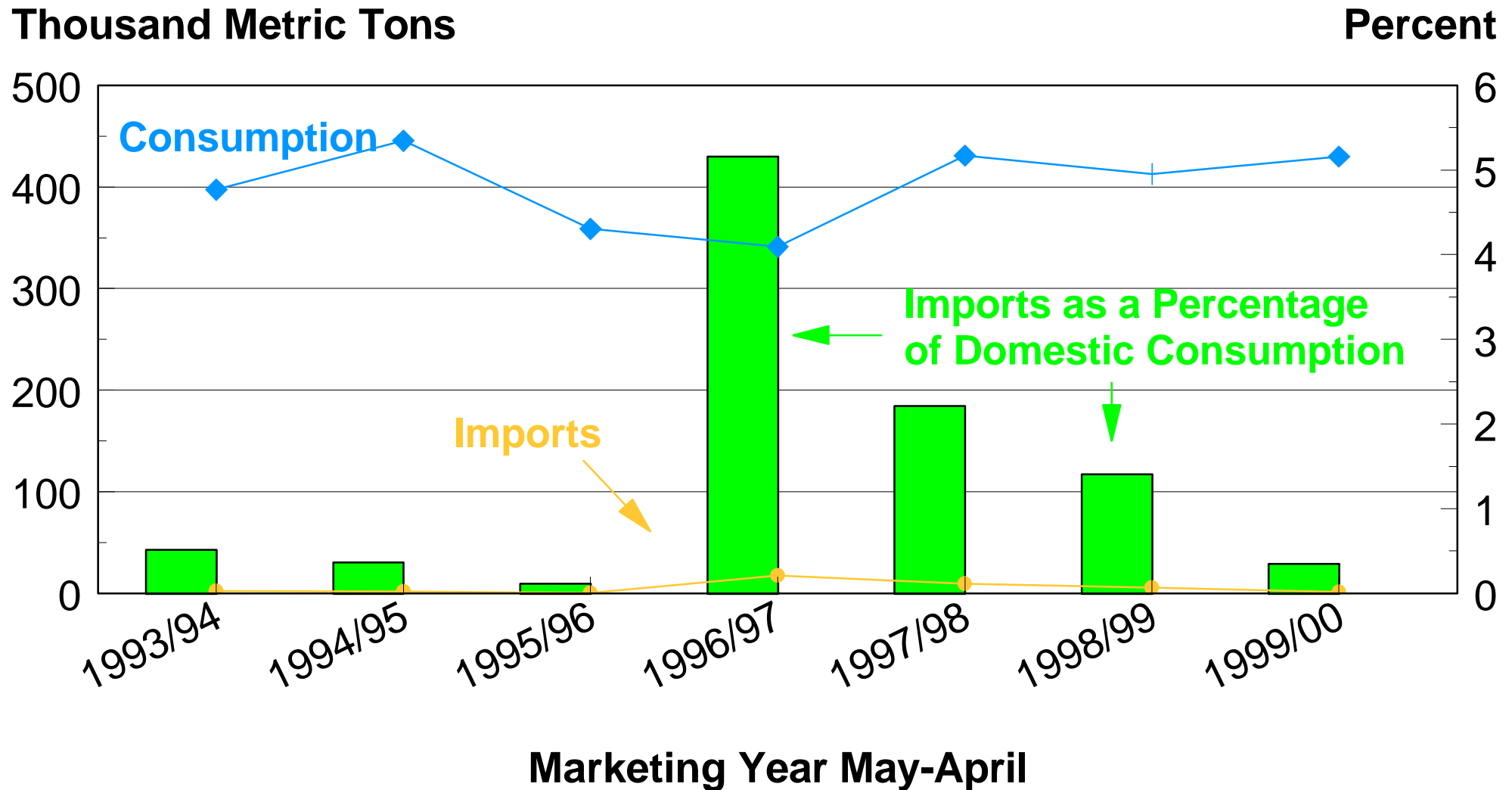
The U.S. Canned Pear Market

Metric Tons



Source: Economic Research Service, USDA

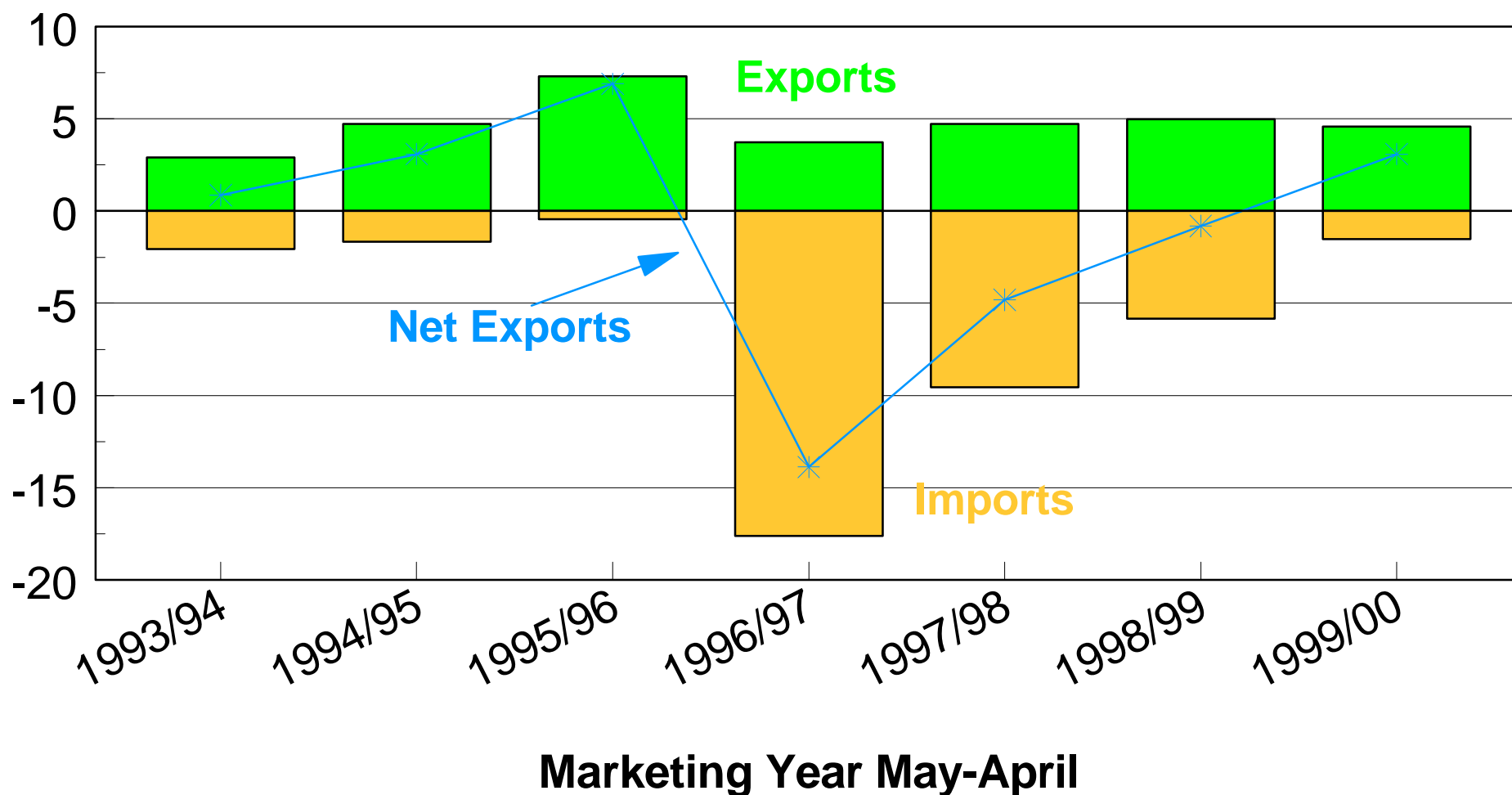
U.S. Canned Pear Imports and Market Share of Domestic Consumption



Source: Economic Research Service, USDA

U.S. Trade Balance in Canned Pears

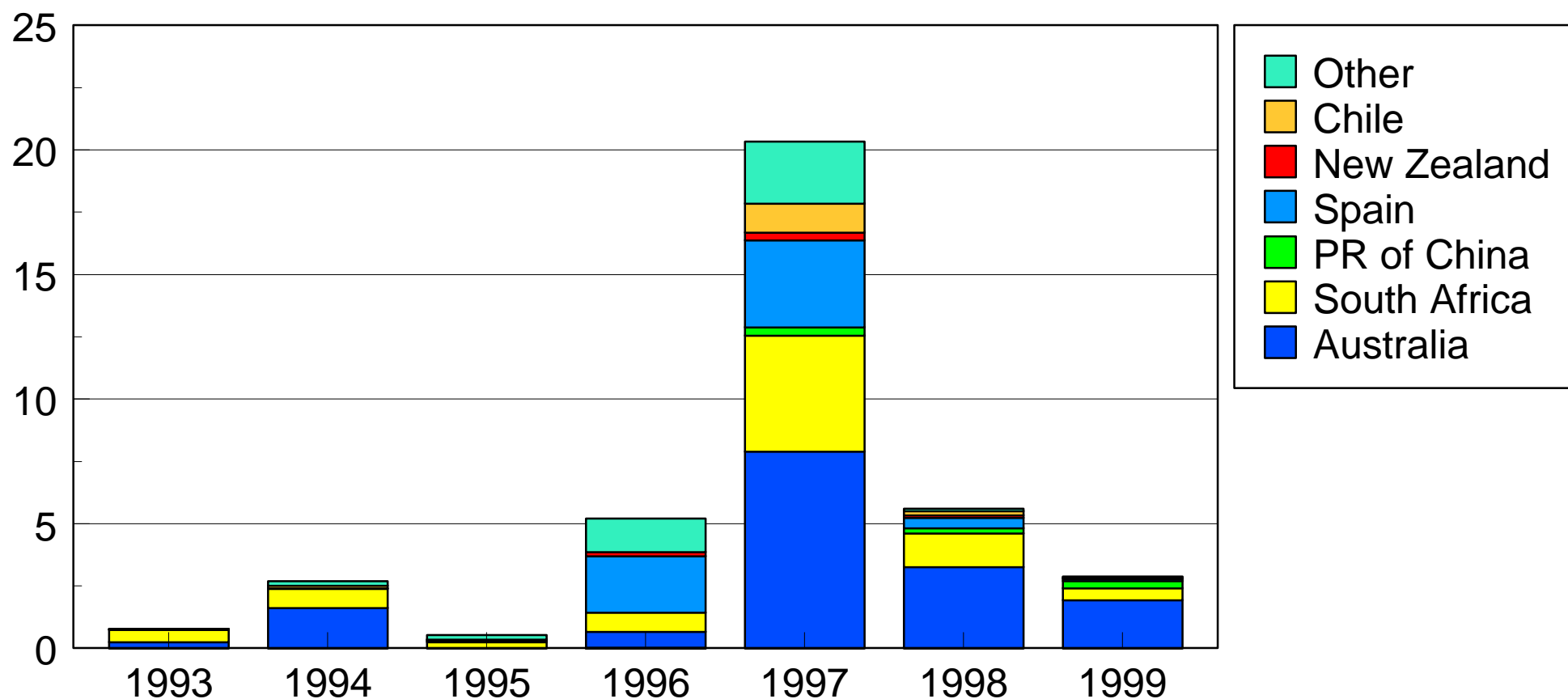
Thousand Metric Tons



Source: US Census Bureau

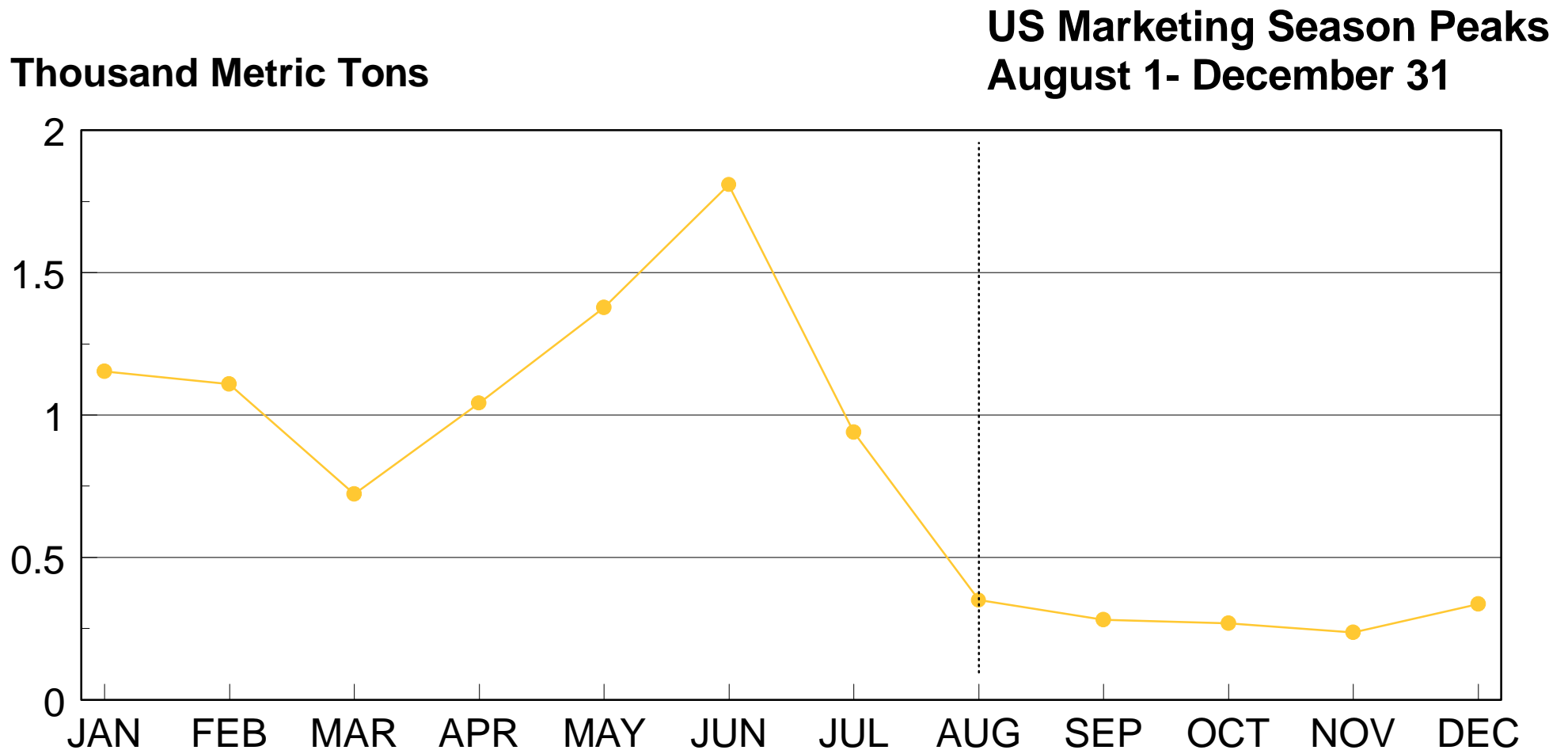
Origins of Imported Canned Pears

Thousand Metric Tons



Source: US Bureau of the Census

Monthly Imports of Canned Pears



Note: Average Monthly Imports 1997-99

Source: US Census Bureau

Canned Pear Imports: Some Notes

- Trade has minimal impact on US production
- Import's share of US market is under 1%
- Imports peak in June before US marketing season peaks in Aug-Dec
- Estimated that at least 15% of imports compete directly with US production
- Ad Valorem Rates
 - NTR 15.3%